

Combined Financial Statements

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE

SEPTEMBER 30, 2018 AND 2017



LATIN AMERICAN
STUDIES ASSOCIATION





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LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
SEPTEMBER 30, 2018 AND 2017

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CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITORS' REPORT

To the Executive Director of
Latin American Studies Association and Affiliate
Pittsburgh, Pennsylvania

We have audited the accompanying combined financial statements of Latin American Studies Association and Affiliate, which comprise the combined statements of financial position as of September 30, 2018 and 2017, and the related combined statements of activities and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of Latin American Studies Association and Affiliate as of September 30, 2018 and 2017, and the combined activities and changes in net assets and the combined cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplemental information on pages 20 through 23 is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

A handwritten signature in cursive script that reads "Holsinger P.C.".

Wexford, Pennsylvania
January 29, 2019

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
COMBINED STATEMENTS OF FINANCIAL POSITION

ASSETS

	As of September 30,	
	2018	2017
Current Assets:		
Cash and cash equivalents	\$ 1,948,194	\$ 1,386,149
Accounts receivable	43,053	25,327
Prepaid expenses	22,635	1,456
Prepaid Congress expenses	50,587	211,641
Total Current Assets	2,064,469	1,624,573
Property and Equipment, net	34,914	366
Investments	7,181,156	7,466,685
Total Assets	\$ 9,280,539	\$ 9,091,624

LIABILITIES AND NET ASSETS

Current Liabilities:		
Payables and accrued expenses	\$ 42,351	\$ 31,126
Deferred revenue	508,647	567,026
Total Current Liabilities	550,998	598,152
Net Assets:		
Net assets without donor restrictions		
Operating	3,249,877	3,469,367
Board designated	2,941,576	2,516,894
Net assets with donor restrictions	2,538,088	2,507,211
Total Net Assets	8,729,541	8,493,472
Total Liabilities and Net Assets	\$ 9,280,539	\$ 9,091,624

The accompanying notes are an integral part of these combined financial statements.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
COMBINED STATEMENT OF ACTIVITIES
YEAR ENDED SEPTEMBER 30, 2018

	Without Donor Restrictions		With Donor Restrictions	Total
	Operating	Board Designated		
Revenue:				
Grants	\$ -	\$ -	\$ 35,880	\$ 35,880
Individual contributions	-	-	75,428	75,428
Membership and section dues	848,524	-	2,000	850,524
Congress registrations	1,348,110	-	-	1,348,110
Congress exhibits and advertisements	84,625	-	-	84,625
Investment income	21,663	114,469	-	136,132
Net realized and unrealized gains (losses)	(14,767)	472,027	-	457,260
Royalties and subsidiary rights	36,100	-	-	36,100
Meeting planning services	127,315	-	-	127,315
Fundraising	-	-	-	-
Other revenue	19,135	-	-	19,135
Net assets released from restrictions	82,431	-	(82,431)	-
Total Revenue	2,553,136	586,496	30,877	3,170,509
Expenses:				
Program services:				
Publications	262,185	-	-	262,185
Congress	1,614,027	98,986	-	1,713,013
Special projects	-	24,830	-	24,830
Membership and sections	283,003	37,998	-	321,001
Supporting services:				
Fundraising	82,097	-	-	82,097
Management and general	531,314	-	-	531,314
Total Expenses	2,772,626	161,814	-	2,934,440
Change in Net Assets	(219,490)	424,682	30,877	236,069
Net Assets - Beginning of Year	3,469,367	2,516,894	2,507,211	8,493,472
Net Assets - End of Year	\$ 3,249,877	\$ 2,941,576	\$ 2,538,088	\$ 8,729,541

The accompanying notes are an integral part of this combined financial statement.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
COMBINED STATEMENT OF ACTIVITIES
YEAR ENDED SEPTEMBER 30, 2017

	Without Donor Restrictions		With Donor Restrictions	Total
	Operating	Board Designated		
Revenue:				
Grants	\$ -	\$ -	\$ 55,000	\$ 55,000
Individual contributions	-	-	86,642	86,642
Membership and section dues	822,753	-	18,004	840,757
Congress registrations	852,626	-	-	852,626
Congress exhibits and advertisements	80,641	-	-	80,641
Investment income	21,764	107,605	-	129,369
Net realized and unrealized gains	(12,415)	667,267	-	654,852
Royalties and subsidiary rights	83,311	-	-	83,311
Meeting planning services	77,075	-	-	77,075
Fundraising	31,280	-	-	31,280
Other revenue	8,624	-	-	8,624
Net assets released from restrictions	132,968	-	(132,968)	-
Total Revenue	2,098,627	774,872	26,678	2,900,177
Expenses:				
Program services:				
Publications	223,543	-	-	223,543
Congress	893,064	162,438	-	1,055,502
Special projects	-	24,975	-	24,975
Membership and sections	208,609	-	-	208,609
Supporting services:				
Fundraising	113,963	-	-	113,963
Management and general	500,030	38,708	-	538,738
Total Expenses	1,939,209	226,121	-	2,165,330
Change in Net Assets	159,418	548,751	26,678	734,847
Net Assets - Beginning of Year	3,309,949	1,968,143	2,480,533	7,758,625
Net Assets - End of Year	\$ 3,469,367	\$ 2,516,894	\$ 2,507,211	\$ 8,493,472

The accompanying notes are an integral part of this combined financial statement.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
 COMBINED STATEMENT OF FUNCTIONAL EXPENSES
 YEAR ENDED SEPTEMBER 30, 2018

	Program Services				Supporting Services		Total
	Publications	Congress	Special projects	Membership and sections	Management and general	Fundraising	
Expenses:							
Congress	\$ -	\$ 1,007,820	\$ -	\$ -	\$ -	\$ -	\$ 1,007,820
Congress travel grants	-	193,470	-	-	-	-	193,470
Salaries and benefits	147,252	294,505	-	196,337	294,505	49,084	981,683
Postage, printing and copying	1,834	-	-	-	787	-	2,621
Governance and travel	12,807	166,492	-	-	64,035	12,807	256,141
Publication	78,721	-	-	-	-	-	78,721
Section expense	-	-	-	74,695	-	-	74,695
Consulting and professional services	7,341	3,670	-	-	62,403	-	73,414
Investment fees	-	32,948	-	26,358	44,587	-	103,893
Special projects - Ford	-	-	24,830	-	-	-	24,830
Fundraising	-	-	-	-	-	20,206	20,206
Other	-	2,676	-	1,338	22,745	-	26,759
Office equipment and supplies	-	7,856	-	7,856	23,570	-	39,282
Communications	9,119	-	-	9,119	-	-	18,238
Membership and dues	5,111	-	-	5,111	10,220	-	20,442
Marketing	-	600	-	-	-	-	600
Depreciation	-	-	-	-	912	-	912
Telephone	-	187	-	187	3,368	-	3,742
Insurance	-	2,789	-	-	4,182	-	6,971
	<u>\$ 262,185</u>	<u>\$ 1,713,013</u>	<u>\$ 24,830</u>	<u>\$ 321,001</u>	<u>\$ 531,314</u>	<u>\$ 82,097</u>	<u>\$ 2,934,440</u>
Total Expenses	<u>\$ 262,185</u>	<u>\$ 1,713,013</u>	<u>\$ 24,830</u>	<u>\$ 321,001</u>	<u>\$ 531,314</u>	<u>\$ 82,097</u>	<u>\$ 2,934,440</u>

The accompanying notes are an integral part of this combined financial statement.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
 COMBINED STATEMENT OF FUNCTIONAL EXPENSES
 YEAR ENDED SEPTEMBER 30, 2017

	Program Services				Supporting Services		Total
	Publications	Congress	Special projects	Membership and sections	Management and general	Fundraising	
Expenses:							
Congress	\$ -	\$ 418,009	\$ -	\$ -	\$ -	\$ -	\$ 418,009
Congress travel grants	-	295,406	-	-	-	-	295,406
Salaries and benefits	93,613	187,226	-	124,817	187,226	31,204	624,086
Postage, printing and copying	27,059	-	-	-	11,597	-	38,656
Governance and travel	8,068	104,881	-	-	40,338	8,068	161,355
Publication	66,872	-	-	-	-	-	66,872
Section expense	-	-	-	46,234	-	-	46,234
Consulting and professional services	21,902	10,951	-	-	186,162	-	219,015
Investment fees	-	27,225	-	21,780	44,153	-	93,158
Special projects - Ford	-	-	24,975	-	-	-	24,975
Fundraising	-	-	-	-	-	74,691	74,691
Other	-	2,537	-	1,268	21,559	-	25,364
Office equipment and supplies	-	8,314	-	8,314	24,944	-	41,572
Training and development	-	-	-	-	2,414	-	2,414
Membership and dues	6,029	-	-	6,029	12,057	-	24,115
Marketing	-	786	-	-	-	-	786
Depreciation	-	-	-	-	1,161	-	1,161
Telephone	-	167	-	167	3,008	-	3,342
Insurance	-	-	-	-	4,119	-	4,119
Total Expenses	\$ 223,543	\$ 1,055,502	\$ 24,975	\$ 208,609	\$ 538,738	\$ 113,963	\$ 2,165,330

The accompanying notes are an integral part of this combined financial statement.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
COMBINED STATEMENTS OF CASH FLOWS
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

	Years Ended September 30,	
	2018	2017
Operating Activities:		
Change in net assets	\$ 236,069	\$ 734,847
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	912	1,161
Net (gain) loss on investments	(457,260)	(654,852)
Contributions restricted for long-term investment	(4,212)	(44,571)
Change in assets and liabilities:		
Accounts receivable	(17,726)	27,129
Prepaid expenses	(21,179)	1,726
Prepaid Congress expenses	161,054	(1,125)
Payables and accrued expenses	11,225	(115,327)
Deferred revenue	(58,379)	32,881
	(385,565)	(752,978)
Total adjustments		
Net Cash Provided by (Used In) Operating Activities	(149,496)	(18,131)
Investing Activities:		
Proceeds from dispositions of investments	2,331,216	192,174
Purchase of property and equipment	(35,460)	-
Purchases of investments	(1,588,427)	(166,980)
	707,329	25,194
Net Cash Provided by (Used In) Investing Activities		
Financing Activities:		
Proceeds from contributions restricted for endowment purposes	4,212	44,571
	4,212	44,571
Net Cash Provided by (Used In) Financing Activities		
Increase in Cash, Cash Equivalents and Restricted Cash	562,045	51,634
Cash, Cash Equivalents and Restricted Cash- Beginning of Year	1,386,149	1,334,515
Cash, Cash Equivalents and Restricted Cash - End of Year	\$ 1,948,194	\$ 1,386,149

The accompanying notes are an integral part of these combined financial statements.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS
SEPTEMBER 30, 2018 AND 2017

NOTE 1 - NATURE OF OPERATIONS

Nature of Operations - Latin American Studies Association (the "Association") was organized to provide a forum for addressing matters of common interest to the scholarly profession and to promote effective training, teaching and research in connection with the study of Latin America. The Association fosters intellectual discussion, research, and teaching on Latin America, the Caribbean, and its peoples throughout the Americas, promotes the interests of its diverse membership, encourages civic engagement through network building and public debate, and publishes the Latin American Research Review.

Every year, specialists on Latin America gather at the LASA International Congress ("Congress"). Featuring over 1,000 sessions, including plenary sessions and informal meetings, the Congress is the world's premier forum for expert discussion on Latin America and the Caribbean.

The Association formed a Pennsylvania not-for-profit corporation, MaestroMeetings, Inc., ("Maestro" or "Affiliate") to provide meeting planning services for the Association and unrelated third-party not-for-profit entities. The board is appointed by the Ways and Means Committee of the Latin American Studies Association. In exchange for management services, Maestro pays the Association a yearly management fee equal to 100% of Maestro's increase in net assets.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Combination - The accompanying combined financial statements include the accounts of Latin American Studies Association and MaestroMeetings, Inc. (collectively, the "Organization"). Significant intercompany transactions and balances have been eliminated in the combination.

Basis of Presentation - Under accounting principles generally accepted in the United States of America, the Organization is required to report information regarding its financial position and activities according to two classes of net assets, as follows:

Net assets without donor restrictions - are neither permanently nor temporarily restricted by donor or grantor-imposed restrictions.

Net assets without donor restrictions - Board Designated Net Assets - These net assets are not subject to donor-imposed stipulations; however, they have been designated by the Board for specific purposes.

Net assets with donor restrictions are from contributions, grants, and other inflows of assets whose use by the Association is limited by donor or grantor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Association pursuant to the stipulations.

On August 18, 2016, the FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities. The Association has adjusted the presentation of its combined financial statements accordingly, applying the changes retrospectively to the comparative period presented. The new standards change the following aspects of the Association's combined financial statements:

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

- The temporarily restricted and permanently restricted net asset classes have been combined into a single net asset class called net assets with donor restrictions.
- The unrestricted net asset class has been renamed net assets without donor restrictions.
- The combined financial statements include a new disclosure about liquidity and availability of resources (Note 3).

The changes have the following effect on net assets at September 30, 2018:

Net Asset Class	As Originally Presented	After Adoption of ASU 2016-14
Unrestricted net assets - operating	\$ 3,469,367	\$ -
Unrestricted net assets - board designated	2,516,894	-
Temporarily restricted net assets	2,701	-
Permanently restricted net assets	2,504,510	-
Net assets without donor restrictions	-	5,986,261
Net assets with donor restrictions	-	2,507,211
	\$ 8,493,472	\$ 8,493,472
Total Net Assets		

In addition, certain amounts in the prior-year combined financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year combined financial statements.

Investments - Investments are reported at their fair values. The fair values of equity funds are based on quoted market prices. Investments in bond funds are reported at their fair values based on recently executed transactions, market price quotations (where observable), and valuation models.

Realized gains and losses on disposals of investments are determined by the specific identification method. Interest and dividend income are recognized as received.

The Association's investments are exposed to various risks, such as interest rate, market, and credit risk. Due to the level of risk associated with investments and the level of uncertainty related to changes in the value of investments, it is at least reasonably possible that significant changes in risks in the near term may materially affect the amounts reported in the combined financial statements.

Cash and Cash Equivalents - All liquid investments with a maturity of three months or less, when purchased, are considered cash equivalents. The Organization maintains its cash in bank accounts which, at times, may exceed federally insured limits. The Organization does not believe it is exposed to any significant credit risk on cash. From time to time bank balances exceed FDIC limits.

Contributions - Contributions received are recorded as "with donor restrictions" or "without donor restrictions" depending on the existence and/or nature of any donor or grantor restrictions. All donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires (that is when a stipulated time restriction ends or purpose restriction is accomplished), net assets are reclassified to net assets without donor restrictions and are reported in the statement of activities as net assets released from restrictions.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Donated Services - Donated services are recognized as contributions if the service (a) creates or enhances nonfinancial assets or requires specialized skills and (b) are performed by people with specialized skills, and would otherwise be purchased by the Association.

Equipment - Equipment is stated at cost if purchased or at fair value if contributed. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. The Association follows the practice of capitalizing all purchases of equipment in excess of \$5,000. The cost of equipment retired or otherwise disposed of and the related accumulated depreciation is removed from the account and any resulting gain or loss is reflected in current operations. Routine repairs and maintenance costs are expensed as incurred. Renewals and betterments which substantially extend the useful life of an asset are capitalized.

Functional Allocation of Expense - Expenses not directly related to a particular program or supporting services cost center are distributed on a percentage allocation method based on management's judgment.

Accounts Receivable - The Organization uses the specific identification method in estimating for uncollectable accounts. In management's opinion, all accounts were considered collectible as of September 30, 2018 and 2017.

Income Taxes - The Association is exempt from federal income tax under Internal Revenue Code Section 501(c)(3) and a similar provision of Pennsylvania state income tax laws. The Organization is obligated to pay income tax on its unrelated business income (as defined). It is management's opinion that there are no activities that would subject the Organization to the unrelated business income tax.

Accounting for Uncertainty in Income Tax Positions - The Organization evaluates uncertain tax positions in accordance with existing accounting principles and makes such accruals and disclosures as might be required. In management's opinion, no accrual for an uncertain tax position was considered necessary as of September 30, 2018 and 2017.

Deferred Revenue - Membership dues and Congress registrations paid in advance for future periods are included in deferred revenue in the accompanying statement of financial position. Membership dues are based upon the member's income, occupation, and place of residence, and may cover more than one year of membership. Membership dues for future periods are included in deferred revenue and recognized in the year of membership.

Use of Estimates - The preparation of combined financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities, and revenue and expenses during the year. Actual results could differ from these estimates.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 3 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

As of September 30, 2018, the Association has \$1,575,000 of financial assets available to meet the cash needs for general operating expenditures, consisting of cash of \$212,694, savings (money market) of \$605,682, and short-term investments of \$756,624 in the form of money market funds and certificates of deposit. As part of the Association's liquidity management plan, cash in excess of daily requirements is invested in money market accounts. The money market (savings) may be drawn upon, if necessary, to meet unexpected liquidity needs or in the event of financial distress.

	<u>As of September 30,</u>	
	<u>2018</u>	<u>2017</u>
Cash and cash equivalents	\$ 1,948,194	\$ 1,386,149
Accounts receivable	43,053	25,327
Investments	<u>7,181,156</u>	<u>7,466,685</u>
 Total financial assets	 9,172,403	 8,878,161
 Receivables scheduled to be collected in more than one year	 (9,492)	 (9,369)
Contractual or donor-imposed restrictions	(29,366)	(2,701)
Endowment funds	(2,204,904)	(2,202,792)
Owed to Sections	(163,661)	(153,057)
Building downpayment and remodeling	(2,200,000)	-
Board designations:		
Contingency/building fund	(500,000)	(500,000)
Congress and Special Association-linked Projects	<u>(2,441,576)</u>	<u>(2,016,894)</u>
Financial assets available to meet cash needs for general expenditures within one year	 <u>\$ 1,623,404</u>	 <u>\$ 3,993,348</u>

The Association's endowment funds consist of donor-restricted endowments. As described in Note 4, the endowment has a spending rate of no more than 5 percent.

As part of the Association's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. In addition, the Association invests cash in excess of daily requirements in short-term investments. The Association does not intend to spend from its endowment other than amounts appropriated as part of its annual budget and approval process; however, amounts from the endowment could be made available if necessary.

As of September 5, 2018, the Association has a liquidity access line of credit agreement with Morgan Stanley Smith Barney with maximum borrowings of \$2,472,000. The agreement provides for interest payments to be made monthly on the outstanding balance at 1.15% over LIBOR. The Association pledged \$3,499,750 of its investments as collateral for the liquidity access line. As of September 30, 2018, the Association has no borrowings outstanding.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 4 - ENDOWMENT

The Association follows the Pennsylvania State Act 141 of 1998 ("Act"). The Board of Directors interprets the Act as requiring the preservation of the fair value, as of the original gift date, of the original gift of donor restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Association classifies the original value of gifts donated to the permanent endowment as net assets with donor restrictions, and investment income as board-designated net assets without donor restrictions until appropriated for expenditure in a manner consistent with the standard of prudence called for in the Act.

Funds with Deficiencies

From time to time, the fair value of assets associated with the individual donor-restricted endowment funds may fall below the level that the donor or state statutes require the Association to retain as a fund of perpetual duration. The Association's Board will address deficiencies in the fund if the balance falls below the required level and will refrain from using future earnings until the balance of the fund is restored. There were no such deficiencies as of September 30, 2018 and 2017.

Return Objectives and Risk Parameters

The Association has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to the Association while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Association must hold in perpetuity as well as board designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce growth while assuming a moderate level of investment risk. The Association expects its endowment funds to provide an average rate of return of approximately five percent annually. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Association's endowment funds will be invested in ways that, minimize the risks of short-term financial fluctuations, protect their value from erosion due to inflation, and achieve long-term capital growth.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Association's goal, consistent with its investment objectives, is to maintain or increase the value of the Endowment principal. Accordingly, the Association will normally draw no more than five percent per annum of the Endowment balance. The actual amount of the annual payout will be calculated as a percentage of the average market value of the portfolio for the preceding two years. The Association will make a draw from the Endowment Fund no more than quarterly and at least once every eighteen months, as required.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 4 - ENDOWMENT - Continued

<u>Endowment Net Asset Composition by Type of Fund</u>	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
As of September 30, 2018:			
Donor-restricted endowment funds	\$ -	\$ 2,204,904	\$ 2,204,904
Board-designated endowment funds	2,941,576	-	2,941,576
	<u>\$ 2,941,576</u>	<u>\$ 2,204,904</u>	<u>\$ 5,146,480</u>
As of September 30, 2017:			
Donor-restricted endowment funds	\$ -	\$ 2,202,792	\$ 2,202,792
Board-designated endowment funds	2,516,894	-	2,516,894
	<u>\$ 2,516,894</u>	<u>\$ 2,202,792</u>	<u>\$ 4,719,686</u>
<u>Changes in Endowment Net Assets</u>	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment net assets as of October 1, 2017	\$ 2,516,894	\$ 2,202,792	\$ 4,719,686
Investment return:			
Investment income	114,469	-	114,469
Net realized and unrealized gain	472,027	-	472,027
Investment fees	(37,998)	-	(37,998)
Contributions	-	2,112	2,112
Congress expenses	(98,986)	-	(98,986)
Special projects	(24,830)	-	(24,830)
Endowment net assets as of September 30, 2018	<u>\$ 2,941,576</u>	<u>\$ 2,204,904</u>	<u>\$ 5,146,480</u>

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 4 - ENDOWMENT - Continued

<u>Changes in Endowment Net Assets - Continued</u>	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment net assets as of October 1, 2016	\$ 1,973,685	\$ 2,199,945	\$ 4,173,630
Investment return:			
Investment income	107,605	-	107,605
Net realized and unrealized loss	667,267	-	667,267
Investment fees	(38,708)	-	(38,708)
Contributions	-	2,847	2,847
Congress expenses	(162,438)	-	(162,438)
Miscellaneous	(5,542)	-	(5,542)
Special projects	(24,975)	-	(24,975)
Endowment net assets as of September 30, 2017	<u>\$ 2,516,894</u>	<u>\$ 2,202,792</u>	<u>\$ 4,719,686</u>

NOTE 5 - NET ASSET RESTRICTIONS

Net assets with donor restrictions are available for the following purposes as of:

	<u>September 30,</u>	
	<u>2018</u>	<u>2017</u>
Endowment funds	\$ 2,204,904	\$ 2,202,792
LASA operations	303,818	301,718
Travel grants	29,366	2,701
	<u>\$ 2,538,088</u>	<u>\$ 2,507,211</u>

Board designated net assets without donor restrictions are available for the following purposes as of:

	<u>September 30,</u>	
	<u>2018</u>	<u>2017</u>
Congress and special Association-linked Projects	\$ 2,441,576	\$ 2,016,894
Contingency/building fund	500,000	500,000
	<u>\$ 2,941,576</u>	<u>\$ 2,516,894</u>

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 6 - INVESTMENTS

Market price observability is impacted by a number of factors, including the type of investment, the characteristics specific to the investment and the state of the marketplace (including the existence and transparency of transactions between market participants). Investments with readily-available actively-quoted prices or for which fair value can be measured from actively-quoted prices in an orderly market will generally have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following categories based on inputs:

Level I - Quoted prices are available in active markets for identical investments as of the reporting date. The type of investments which would generally be included in Level I include listed equity securities and listed derivatives. The Association to the extent that it holds such investments, does not adjust the quoted price for these investments, even in situations where the Association holds large positions and sales could reasonably impact the quoted price.

Level II - Pricing inputs are observable for the investments, either directly or indirectly, as of the reporting date, but are not the same as those used in Level I. Fair value is determined through the use of models or other valuation methodologies. The types of investments which would generally be included in this category include publicly-traded securities with restrictions on disposition, debt securities and partnerships that hold Level I assets and real estate held for investment if measured by a current appraisal.

Level III - Pricing inputs are unobservable for the investment and include situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant judgment or estimation by management. The types of investments which would generally be included in this category include debt and equity securities issued by private entities, and real estate held for investment if measured by a current appraisal.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination of which category within the fair value hierarchy is appropriate for any given investment is based on the lowest level of input that is significant to the fair value measurement. The Association's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the investment.

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 6 - INVESTMENTS - Continued

The Association's investments by the fair value hierarchy levels are as follows:

	Investments at Fair Value as of September 30, 2018			
	Level I	Level II	Level III	Total
Common stock funds	\$ 1,231,731	\$ -	\$ -	\$ 1,231,731
Bond funds	420,014	-	-	420,014
Closed end fund	3,844,124	-	-	3,844,124
Mutual funds	1,287,508	-	-	1,287,508
Hedge funds	-	397,779	-	397,779
Total Investments at Fair Value	<u>\$ 6,783,377</u>	<u>\$ 397,779</u>	<u>\$ -</u>	<u>\$ 7,181,156</u>

	Investments at Fair Value as of September 30, 2017			
	Level I	Level II	Level III	Total
Certificate of Deposits	\$ 752,141	\$ -	\$ -	\$ 752,141
Common stock funds	5,917,748	-	-	5,917,748
Bond funds	425,176	-	-	425,176
Hedge funds	-	371,620	-	371,620
Total Investments at Fair Value	<u>\$ 7,095,065</u>	<u>\$ 371,620</u>	<u>\$ -</u>	<u>\$ 7,466,685</u>

For the years ended September 30, 2018 and 2017, total investment income (loss) consisted of:

	2018	2017
Dividends reinvested	\$ 136,132	\$ 129,369
Net realized and unrealized gains	457,260	654,852
Investment fees	(103,894)	(93,158)
	<u>\$ 489,498</u>	<u>\$ 691,063</u>

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 7 - PROPERTY AND EQUIPMENT

Property and equipment consists of the following as of:

	September 30,	
	2018	2017
Computers and equipment	\$ 90,072	\$ 84,612
Property deposit (see Note 14)	30,000	-
Furniture and fixtures	27,060	27,060
	147,132	111,672
Less: Accumulated depreciation	(112,218)	(111,306)
	\$ 34,914	\$ 366

Depreciation expense was \$912 and \$1,161 for the years ended September 30, 2018 and 2017 respectively.

NOTE 8 - DONATED SERVICES

During the years ended September 30, 2018 and 2017, the Association reported contributed salaries and benefits from the University of Pittsburgh of \$52,709. The University also budgeted approximately \$52,000 to the Association for the year ended September 30, 2019.

NOTE 9 - DONATED FACILITIES

The Association occupies its offices on a rent-free basis from the University of Pittsburgh. The statement of activities does not reflect donated facilities as support and expenses because they are not considered significant to the financial statements as a whole.

NOTE 10 - CONGRESS EXPENSES

For the years ended September 30, 2018 and 2017, congress expenses consisted of:

	2018	2017
Cost to hold Congress	\$ 1,007,820	\$ 418,009
Congress travel grants provided	193,470	295,406
	\$ 1,201,290	\$ 713,415

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
NOTES TO COMBINED FINANCIAL STATEMENTS (CONTINUED)
SEPTEMBER 30, 2018 AND 2017

NOTE 11 - DEFERRED REVENUE

Deferred revenue is comprised of the following as of:

	September 30,	
	2018	2017
Membership and section dues	\$ 487,292	\$ 557,599
Congress registrations, exhibits and advertisements	21,355	9,427
	\$ 508,647	\$ 567,026

NOTE 12 - RELATED PARTY ACTIVITY

On January 1, 2017, the Association executed a management agreement with Maestro. The agreement requires Maestro to pay the Association a yearly management fee equal to 100% of Maestro's increase in net assets in exchange for management services. For the years ending September 30, 2018 and 2017, Maestro's increase in net assets before management fees was \$51,180 and \$9,275, respectively. The Association's management fee revenue was \$51,180 and \$9,275 for the years ended September 30, 2018 and 2017, respectively.

NOTE 13 - DEFINED CONTRIBUTION PLAN

The Association established a qualified employee defined contribution plan effective January 1, 2017 under section 401(k) of the Internal Revenue Code. Under the plan, all employees age 21 or older may elect to defer a minimum of 1% up to 90% of their compensation, subject to Internal Revenue Code limits. The Association matches employee contributions at a rate of \$1.00 for every \$1.00 contributed, up to 8% of an employee's salary. The Association made contributions totaling \$19,035 and \$3,584 for the years ended September 30, 2018 and 2017, respectively.

NOTE 14 - SUBSEQUENT EVENTS

Management evaluates events and transactions occurring subsequent to the date of the financial statements for matters requiring recognition or disclosure in the financial statements. The accompanying financial statements consider events through January 29, 2019 the date on which the financial statements were available to be issued.

During the year ended September 30, 2018, a \$30,000 recoverable down payment was made to purchase property in Oakland, Pennsylvania. Management expects to execute a final agreement for purchase of the property by February 20, 2019.

SUPPLEMENTAL INFORMATION

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
 COMBINING STATEMENT OF FINANCIAL POSITION
 AS OF SEPTEMBER 30, 2018

ASSETS

	Latin American Studies Association	Maestro Meetings	Eliminations	Total
Cash and cash equivalents	\$ 1,712,455	\$ 235,739	\$ -	\$ 1,948,194
Accounts receivable	40,808	2,245	-	43,053
Accounts receivable - affiliate	237,984	-	(237,984)	-
Prepaid expenses	22,635	-	-	22,635
Prepaid Congress expenses	50,587	-	-	50,587
	<hr/>	<hr/>	<hr/>	<hr/>
Total current assets	2,064,469	237,984	(237,984)	2,064,469
Equipment, net	34,914	-	-	34,914
Investments	7,181,156	-	-	7,181,156
	<hr/>	<hr/>	<hr/>	<hr/>
Total assets	<u>\$ 9,280,539</u>	<u>\$ 237,984</u>	<u>\$ (237,984)</u>	<u>\$ 9,280,539</u>

LIABILITIES AND NET ASSETS

Payables and accrued expenses	\$ 42,351	\$ -	\$ -	\$ 42,351
Accounts payable - affiliate	-	237,984	(237,984)	-
Deferred revenue	508,647	-	-	508,647
	<hr/>	<hr/>	<hr/>	<hr/>
Total liabilities	550,998	237,984	(237,984)	550,998
Net assets				
Net assets without donor restrictions				
Operating	3,249,877	-	-	3,249,877
Board designated	2,941,576	-	-	2,941,576
Net assets with donor restrictions	2,538,088	-	-	2,538,088
	<hr/>	<hr/>	<hr/>	<hr/>
Total net assets	8,729,541	-	-	8,729,541
	<hr/>	<hr/>	<hr/>	<hr/>
Total liabilities and net assets	<u>\$ 9,280,539</u>	<u>\$ 237,984</u>	<u>\$ (237,984)</u>	<u>\$ 9,280,539</u>

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
 COMBINING STATEMENT OF FINANCIAL POSITION
 AS OF SEPTEMBER 30, 2017

ASSETS

	Latin American Studies Association	Maestro Meetings	Eliminations	Total
Cash and cash equivalents	\$ 1,007,983	\$ 378,166	\$ -	\$ 1,386,149
Accounts receivable	20,070	5,257	-	25,327
Accounts receivable - affiliate	383,423	-	(383,423)	-
Prepaid expenses	1,456	-	-	1,456
Prepaid Congress expenses	211,641	-	-	211,641
	<hr/>	<hr/>	<hr/>	<hr/>
Total current assets	1,624,573	383,423	(383,423)	1,624,573
Equipment, net	366	-	-	366
Investments	7,466,685	-	-	7,466,685
	<hr/>	<hr/>	<hr/>	<hr/>
Total assets	<u>\$ 9,091,624</u>	<u>\$ 383,423</u>	<u>\$ (383,423)</u>	<u>\$ 9,091,624</u>

LIABILITIES AND NET ASSETS

Payables and accrued expenses	\$ 31,126	\$ -	\$ -	\$ 31,126
Accounts payable - affiliate	-	383,423	(383,423)	-
Deferred revenue	567,026	-	-	567,026
	<hr/>	<hr/>	<hr/>	<hr/>
Total liabilities	598,152	383,423	(383,423)	598,152
Net assets				
Net assets without donor restrictions				
Operating	3,469,367	-	-	3,469,367
Board designated	2,516,894	-	-	2,516,894
Net assets with donor restrictions	2,507,211	-	-	2,507,211
	<hr/>	<hr/>	<hr/>	<hr/>
Total net assets	8,493,472	-	-	8,493,472
	<hr/>	<hr/>	<hr/>	<hr/>
Total liabilities and net assets	<u>\$ 9,091,624</u>	<u>\$ 383,423</u>	<u>\$ (383,423)</u>	<u>\$ 9,091,624</u>

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
COMBINING STATEMENT OF ACTIVITIES
YEAR ENDED SEPTEMBER 30, 2018

	Latin American Studies Association				Maestro Meetings		Total			
	Without Donor Restrictions		With	Total	Without Donor	Eliminations	Without Donor Restrictions		With	Total
	Operating	Board Designated	Donor Restrictions		Restrictions		Operating	Operating	Board Designated	
Revenue										
Grants	\$ -	\$ -	\$ 35,880	\$ 35,880	\$ -	\$ -	\$ -	\$ -	\$ 35,880	\$ 35,880
Individual contributions	-	-	75,428	75,428	-	-	-	-	75,428	75,428
Membership and section dues	848,524	-	2,000	850,524	-	-	848,524	-	2,000	850,524
Congress registrations	1,348,110	-	-	1,348,110	-	-	1,348,110	-	-	1,348,110
Congress exhibits and advertisements	84,625	-	-	84,625	-	-	84,625	-	-	84,625
Net investment income	21,663	114,469	-	136,132	-	-	21,663	114,469	-	136,132
Net realized and unrealized gains (losses) on investments	(14,767)	472,027	-	457,260	-	-	(14,767)	472,027	-	457,260
Royalties and subsidiary rights	36,100	-	-	36,100	-	-	36,100	-	-	36,100
Maestro Meetings management fee	51,180	-	-	51,180	-	(51,180)	-	-	-	-
Meeting planning services	-	-	-	-	127,315	-	127,315	-	-	127,315
Fundraising	-	-	-	-	-	-	-	-	-	-
Other revenue	19,135	-	-	19,135	-	-	19,135	-	-	19,135
Net assets released from restrictions	82,431	-	(82,431)	-	-	-	82,431	-	(82,431)	-
Total revenue	2,477,001	586,496	30,877	3,094,374	127,315	(51,180)	2,553,136	586,496	30,877	3,170,509
Expenses										
Congress	995,883	-	-	995,883	11,937	-	1,007,820	-	-	1,007,820
Congress travel grants	94,484	98,986	-	193,470	-	-	94,484	98,986	-	193,470
Salaries and benefits	924,426	-	-	924,426	57,257	-	981,683	-	-	981,683
Postage, printing and copying	2,621	-	-	2,621	-	-	2,621	-	-	2,621
Governance and travel	252,679	-	-	252,679	3,462	-	256,141	-	-	256,141
Publication	78,721	-	-	78,721	-	-	78,721	-	-	78,721
Section expense	74,695	-	-	74,695	-	-	74,695	-	-	74,695
Consulting and professional services	73,074	-	-	73,074	340	-	73,414	-	-	73,414
Investment fees	65,452	37,998	-	103,450	443	-	65,895	37,998	-	103,893
Special projects - Ford	-	24,830	-	24,830	-	-	-	24,830	-	24,830
Fundraising	20,206	-	-	20,206	-	-	20,206	-	-	20,206
Other	26,704	-	-	26,704	55	-	26,759	-	-	26,759
Office equipment and supplies	37,269	-	-	37,269	2,013	-	39,282	-	-	39,282
Communications	18,238	-	-	18,238	-	-	18,238	-	-	18,238
Membership and dues	20,442	-	-	20,442	-	-	20,442	-	-	20,442
Management fee expense	-	-	-	-	51,180	(51,180)	-	-	-	-
Marketing	-	-	-	-	600	-	600	-	-	600
Depreciation	912	-	-	912	-	-	912	-	-	912
Telephone	3,714	-	-	3,714	28	-	3,742	-	-	3,742
Insurance	6,971	-	-	6,971	-	-	6,971	-	-	6,971
Total expenses	2,696,491	161,814	-	2,858,305	127,315	(51,180)	2,772,626	161,814	-	2,934,440
Increase (decrease) in net assets	(219,490)	424,682	30,877	236,069	-	-	(219,490)	424,682	30,877	236,069
Net assets, beginning of year	3,469,367	2,516,894	2,507,211	8,493,472	-	-	3,469,367	2,516,894	2,507,211	8,493,472
Net assets, end of year	\$ 3,249,877	\$ 2,941,576	\$ 2,538,088	\$ 8,729,541	\$ -	\$ -	\$ 3,249,877	\$ 2,941,576	\$ 2,538,088	\$ 8,729,541

LATIN AMERICAN STUDIES ASSOCIATION AND AFFILIATE
COMBINING STATEMENT OF ACTIVITIES
YEAR ENDED SEPTEMBER 30, 2017

	Latin American Studies Association				Maestro Meetings		Total			
	Without Donor Restrictions		With Donor Restrictions	Total	Without Donor Restrictions	Eliminations	Without Donor Restrictions		With Donor Restrictions	Total
	Operating	Board Designated					Operating	Board Designated		
Revenue										
Grants	\$ -	\$ -	\$ 55,000	\$ 55,000	\$ -	\$ -	\$ -	\$ -	\$ 55,000	\$ 55,000
Individual contributions	-	-	86,642	86,642	-	-	-	-	86,642	86,642
Membership and section dues	822,753	-	18,004	840,757	-	-	822,753	-	18,004	840,757
Congress registrations	852,626	-	-	852,626	-	-	852,626	-	-	852,626
Congress exhibits and advertisements	80,641	-	-	80,641	-	-	80,641	-	-	80,641
Net investment income	21,764	107,605	-	129,369	-	-	21,764	107,605	-	129,369
Net realized and unrealized gains (losses)	(12,415)	667,267	-	654,852	-	-	(12,415)	667,267	-	654,852
Royalties and subsidiary rights	83,311	-	-	83,311	-	-	83,311	-	-	83,311
Maestro Meetings management fee	9,275	-	-	9,275	-	(9,275)	-	-	-	-
Meeting planning services	-	-	-	-	77,075	-	77,075	-	-	77,075
Fundraising	31,280	-	-	31,280	-	-	31,280	-	-	31,280
Other revenue	8,624	-	-	8,624	-	-	8,624	-	-	8,624
Net assets released from restrictions	132,968	-	(132,968)	-	-	-	132,968	-	(132,968)	-
Total revenue	2,030,827	774,872	26,678	2,832,377	77,075	(9,275)	2,098,627	774,872	26,678	2,900,177
Expenses										
Congress	415,796	-	-	415,796	2,213	-	418,009	-	-	418,009
Congress travel grants	132,968	162,438	-	295,406	-	-	132,968	162,438	-	295,406
-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-
Salaries and benefits	566,651	-	-	566,651	57,436	-	624,087	-	-	624,087
Postage, printing and copying	38,656	-	-	38,656	-	-	38,656	-	-	38,656
Governance and travel	160,914	-	-	160,914	441	-	161,355	-	-	161,355
Publication	66,872	-	-	66,872	-	-	66,872	-	-	66,872
Section expense	46,234	-	-	46,234	-	-	46,234	-	-	46,234
Consulting and professional services	218,890	-	-	218,890	125	-	219,015	-	-	219,015
Investment fees	53,671	38,708	-	92,379	779	-	54,450	38,708	-	93,158
Special projects - Ford	-	24,975	-	24,975	-	-	-	24,975	-	24,975
Fundraising	74,691	-	-	74,691	-	-	74,691	-	-	74,691
Other	21,892	-	-	21,892	3,470	-	25,362	-	-	25,362
Office equipment and supplies	39,362	-	-	39,362	2,210	-	41,572	-	-	41,572
Training and development	2,414	-	-	2,414	-	-	2,414	-	-	2,414
Membership and dues	24,115	-	-	24,115	-	-	24,115	-	-	24,115
Management fee expense	-	-	-	-	9,275	(9,275)	-	-	-	-
Marketing	-	-	-	-	786	-	786	-	-	786
Depreciation	1,161	-	-	1,161	-	-	1,161	-	-	1,161
Telephone	3,003	-	-	3,003	340	-	3,343	-	-	3,343
Insurance	4,119	-	-	4,119	-	-	4,119	-	-	4,119
Total expenses	1,871,409	226,121	-	2,097,530	77,075	(9,275)	1,939,209	226,121	-	2,165,330
Increase (decrease) in net assets	159,418	548,751	26,678	734,847	-	-	159,418	548,751	26,678	734,847
Net assets, beginning of year	3,309,949	1,968,143	2,480,533	7,758,625	-	-	3,309,949	1,968,143	2,480,533	7,758,625
Net assets, end of year	\$ 3,469,367	\$ 2,516,894	\$ 2,507,211	\$ 8,493,472	\$ -	\$ -	\$ 3,469,367	\$ 2,516,894	\$ 2,507,211	\$ 8,493,472